



For Immediate Release

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**PIC Business Systems Launches e-PIC Web-Based Software,
Business Management Solutions for Fenestration Industry**

LAS VEGAS, Nevada (September 19, 2006) - Enterprise Resource Planning (ERP) software developer, PIC Business Systems, announced availability of its e-PIC business planning product to door and window-based businesses here, at the 2006 GlassBuild America event. The powerful, fully browser-based system integrates key business functions that will appeal to wholesalers and manufacturers. e-PIC is designed to improve efficiency, reduce operating expense, improve customer service and increase profitability.

"PIC Business Systems products are developed based on the unique business needs of customers across diverse industries," said Stan Zwinggi, president. "e-PIC has proven its long-term value within the window covering and steel service industries and serves as a natural fit with the manufacturers and distributors within the window and door community. Ultimately, it offers a fully integrated system designed to manage day-to-day operations while providing the basis for informed business decisions."

The e-PIC software platform provides customers the flexibility to customize the features within the product to satisfy their unique needs. It is designed to encompass all organizational requirements, including multiple locations, for every type of business within the supply chain. e-PIC and its unique components offer a range of functionality, from sales quoting to order processing, inventory management to production work orders, shipping to financial reporting.

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Perhaps as important, in today's business environment, the web-based e-PIC system is accessible over the Internet and from within a browser making it available anytime, from anywhere, 24/7/365. No specialized client-side software or servers are required.

For customers requiring the total capabilities available within the e-PIC framework, e-PIC One provides a full range of business solutions, including the ability to completely manage custom make-to-order products, make-to-stock production, retail point-of-sale, and wholesale distribution of finished goods inventory. e-PIC One is engineered to price and cost all types of sales. The integrated robust product configurator defines compatibility rules, making it virtually impossible to accept non-compliant orders. This provides customers a tool engineered to quickly price and cost all types of sales, accurately calculate production measurements and material usages, and improve customer service throughput.

"e-PIC One helps significantly reduce costs associated with supply chain data transfer, a critical consideration within the window and door market," said Zwinggi. "Purchase orders for out-of-stock or over-committed inventory can be electronically transmitted via XML or EDI. Also, our on-line Dealer Resource Center, e-PIC DRC, facilitates distributor-to-manufacturer interface by not only allowing dealers to prepare quotes, but providing instant access to order status, product discounts, invoices and statements."

The latest addition to the e-PIC suite is an integrated Customer Relationship Management system, e-PIC CRM. This program provides customers the ability to effectively manage sales teams and customer service personnel. e-PIC CRM records sales calls and activities, schedules appointments, tracks sales performance, manages marketing and sales campaigns, and records services requested by customers.

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"PIC Business Systems continually invests in its products and infrastructure to provide our customers with technology and software enhancements that provide long-term value," said Zwinggi. "This ultimately equates to a competitive advantage and a profit-centric business solution in any market."

PIC Business Systems, Inc. is a leading designer and developer of Enterprise Resource Planning (ERP) application software supporting customer needs within a variety of unique industries. Wholesale distributors, manufacturers and retailers achieve competitive advantages through enhanced productivity, reduced operating expenses and improved customer service. e-PIC One, the company's flagship ERP solution, is a fully web-enabled application that integrates key business-related disciplines and processes, including sales order processing, inventory control, bills of material, product configuration, integrated accounting & financial reporting, and customer relationship management, into a single, powerful system accessible over the Internet. For more information visit the company's website at www.picbusiness.com.

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